

Corporate Communications  
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## **PRESS RELEASE**

### **Heyl & Patterson Inc. signs License Agreement with FLSmidth India**

Heyl & Patterson Inc. (H&P), Pittsburgh, Pennsylvania, USA has signed an exclusive license agreement with FLSmidth India covering supply of technology and design of wagon tippers and side arm chargers to be manufactured in India for the Indian market. FLSmidth will be responsible for marketing, manufacturing and delivery of the machines with H&P engineering and involvement from design through commissioning.

This exclusive agreement will enable FLSmidth to continue to strengthen its global growth strategy in both the cement and minerals industries – initially on the Indian market, and with the potential to expand to the Asia-Pacific and Europe-Middle Eastern markets in the future.

This initiative was conceived by FLSmidth in India with a strategic intent to address the potential for market growth on the Indian subcontinent. The agreement with H&P and the availability of H&P wagon tippler and side arm charger technology add critical equipment to FLSmidth's bulk material handling portfolio. The initiative is expected to capitalise specifically on the expected growth in the power and port business.

Founded in 1887 in Pittsburgh, Heyl & Patterson provides high quality, reliable and custom-engineered solutions for bulk material handling and thermal processing applications. H&P continues to evolve with the industries it serves, combining cutting-edge technology and innovation with extensive experience.

With this agreement, H&P and FLSmidth will be able to supply the necessary technology for handling the latest requirements in railway wagons, which are planned by the Indian railways for their Power, Port and Steel Industries.